

Brown-Forman Corporate Fact Sheet

- Brown-Forman Corporation, one of the largest American-owned companies in the wine and spirits business, is a diversified producer and marketer of fine quality consumer products.
- Through Brown-Forman Beverages, Brown-Forman produces and markets many of the most well-known and best-loved wines and spirits in the world. They include Jack Daniel's, Canadian Mist, Southern Comfort, Early Times, Korbel champagnes, Fetzer wines, and Bolla wines.
- Hartmann Luggage became part of the Brown-Forman family in 1983.
- The company was founded in 1870 by George Garvin Brown, a young pharmaceuticals salesman in Louisville, Kentucky, who had the then-novel idea of selling top-grade whiskey in sealed glass bottles.
- Out of his idea grew a company that in fiscal 2006 had sales of \$2.4 billion.
- The company's fiscal year runs from May 1 to April 30.
- Assets at the close of the 2006 fiscal year were \$2.7 billion.
- Stockholders of record as of April 30, 2006, numbered 7,581 of whom 3,436 owned Class A Common, or voting stock, and 4,145 owned Class B Common, or non-voting stock.
- Return on average common stockholders' equity, one measure of any publicly-traded company's success, historically has been high at Brown-Forman; in fiscal 2006 it was 22.9%.
- The company is headquartered in Louisville, Kentucky, and employs 3,750 people in the U.S. and abroad.